DELTA MARINE SERVICES LTD.

DMS





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COMPANY PROFILE

Delta Marine Services Limited is a marine consultancy and surveying firm, offering liquid and dry cargo consultancy services primarily to ship owners, P & I clubs, underwriters, lawyers, loss adjusters, risk assessment and safety consulting services.

The Company's services are in two major aspects - cargo and marine. From general cargo surveys to perform investigation on marine casualties, damage to hull and machinery of ocean-going vessels, motor launches, pleasure crafts, barges and cargoes of all varieties, transit and mysterious losses and fraudulent claims, cargo claims adjustment and settlement of cargo and liability claims in accordance with instructions from insurers, marine insurance claims settlement and recoveries, investigation on body injury, fatal accidents and third party liability claims.

All Delta Marine surveyors/consultants have extensive experience and knowledge in the cargo & marine surveying field, our personnel are qualified to provide clients with professional expert service. We do pride ourselves in being youthful and progressive in our outlook particularly when it comes to serving and respecting the client. The Company, together with its team of surveyors, with their own individual experiences, promulgates the importance of always putting client needs first. We are confident that our service reflects this philosophy especially in our impartial, independent and unbiased reporting.

"With an ever-increasing emphasis on training, safety, customer relations and quality control, the Company's commitment to quality remains and ongoing process as we continually strive to improve our services to suit our clients' individual requirements."

DELTA MARINE'S PRIMARY ACTIVITIES

Surveying and Investigation

Ship & cargo surveys including:

- P & I condition surveys
- Cargo damage surveys and Investigation
- Pre-purchase surveys, condition surveys & evaluation
- Hull & Machinery surveys, drydock & repair supervision
- Bunker surveys (quantity, quality and on/off hire ROB)
- Loss adjusting surveys and investigation
- Expert witness work, Investigation/opinion for law firms

Project and Risk Management:

- Risk management services for sea, land & air shipment of project and high value cargoes
- Project & high value cargo load/discharge supervision
- Damaged cargo survey and proactive response
- Risk management for high value project cargo storage
- Liaison with project participants including developers, insurance brokers, underwriters, lenders and shippers

Safety Auditing and Quality Assurance

- On-board ship safety/maintenance quality audits

Special Project

- Vessel's construction /pre-entry/risk-assessment

INTRODUCTION TO SENIOR STAFF

RAYMOND YEUNG WAI KWONG

Member of the International Institute of Marine Surveyors
Associate Member of the Hong Kong Logistics Association
Companion Member of the Nautical Institute
Diploma in Marine Surveying
Diploma in Business Logistics
Certificate in Dangerous Goods Regulations and Management
Navigation Officer License

Brief Employment Record & Experience:

- Indentured Apprentice Navigation Officer with Golden Peak Maritime Company Limited
- Navigation Officer with Hong Kong Major Shipping Company
- Marine and Cargo Surveyor and Consultant

Experience:

- Watch keeping experience in handling, running and operation of vessels under time charters, voyage charter and oil liner terms
- Surveyor and consultant for vessel On/Off hire surveys
- Surveyor for Bunker Survey incl. Quantity/Quality Disputes
- Surveyor and Consultant for Heavy Lift Supervision and Lashing Surveys
- Surveyor for Petroleum & Edible Oil Surveys, incl. Contamination and Shortage Disputes
- Regular Bulk Cargoes Loading/Discharging Surveys (including Oil, Vegetable & Minerals Products) in mainland, China
- Surveyor for and on behalf of the Salvage Association
- Independent Marine Surveyor and Hull Underwriter, Average Adjuster, P & I Association, Ship-Owners, Charterers and Solicitors with respect to marine issue.
- Surveyor and Consultant for damage arising from Collision, Stranding and Fire
- Pre-Entry Surveyor for P & I Association
- Surveyor and Consultant for Special Project Cargo

CAPT. FANKIE J.C.HU

Master Mariner (Class I)

Brief Employment Record & Experience

- Commanding & Navigating Officer with Hong Kong Major Shipping Company
- Marine Surveyor of Allied Marine Consultants Ltd.
- Principal Surveyor of South China Surveys Ltd.

Experience

- 5 years in commanding vessels under time charters, voyage charters and on liner terms
- 10 years as Chief Officer onboard crude oil tankers, product carriers, general cargo carriers and container vessels, with extensive experience in cargo loading and discharging, safety equipment and navigational aids maintenance, crew management and navigation.
- Surveyor for Petroleum & Edible Oil Surveys, incl. Contamination and Shortage Disputes
- Independent Marine Surveyor and Hull Underwriter, Average Adjuster, P & I Association, Ship-Owners, Charterers and Solicitors with respect to marine issue

RONALD SO KAM KAU

Certificate in Dangerous Goods Regulations and Management

Brief Employment Record & Experience

- Cargo surveyor of MCW International Surveyors Ltd
- Cargo/marine surveyor of OMIC & Associates Ltd

Experience

- Performed numerous surveys on general cargoes of all varieties
- Pre-shipment survey
- Survey on board ocean-going vessels and barges
- Inspect damaged cargoes due to heavy weather, rough handling and accidents
- Supervise loading and discharge of general cargoes
- Loading and securing arrangement, special project cargoes and heavy lifts

ALEX KWOK

Diploma in Marine Engineering

Brief Employment Record & Experience

- Cargo surveyor.

Experience

- Performed numerous surveys on general cargoes of all varieties
- Loading and Discharge of general cargoes supervision
- Lashing supervision for special project cargoes and heavy lifts

GLADYS LAW YEE PIK

Certificate of Tanker Familiarization
Master of Economics

Brief Employment Record & Experience

- Safety operation manager in a leading petroleum retailing company, which owns seven petroleum carriers and one passenger carrier

Experience

- Pre-terminal inspection of petroleum carriers
- On-board ship safety/maintenance quality audits
- On-board ship safety/quality training (in compliance with Oil Major requirements & IMO International Safety Management Code)
- Consultancy & safety training for oil barge operators

LEGAL CONSULTANT

HUA, LAU, LI & YEUNG SOLICITORS & NOTARIES

Yeung Wai Hung, Peter, Partner

Background

Peter obtained his Bachelor of Laws from the University of London in 1986 and then his Postgraduate Certificate of Laws from the University of Hong Kong in 1987. He was an Inspector in the Customs and Excise Department before joining the legal profession in 1987. He started his career path as Marine Engineer onboard ocean-going vessel. As a founding partner of Hau, Lau, Li and Yeung, Peter's major emphasis of practice is in merger and acquisitions, corporate, real estate development projects and related financial arrangements, conveyancing, intellectual property and PRC related commercial projects. He was one of the legal advisors of the Disciplined Services Consultative Council (staff side) and the Association of Customs and Excise Services Officers, President of Lions Club and Chairman of Old Boys' Association of St. Joseph Anglo-Chinese School.

CLIENT LIST

(List in alphabetic order)

- A & J Trading Co.
- American International Underwriters, Ltd.
- Aon Hong Kong Ltd.
- APL Logistics Ltd.
- Assicurazioni Generali S.p.A.
- B. Grimm MBM Hong Kong Limited
- Bank of China Group Insurance Co., Ltd.
- Benline Agents (HK) Ltd.
- Capital Logistic & Transportation Co., Ltd.
- Charles Taylor P & I Management (HK) Ltd.
- Charter Gilman Insurance Holdings Limited
- Charterstar insurance (International) Brokers Ltd.
- China Merchants Container Services Ltd.
- China Merchants Insurance Company Limited
- Chubb Group of Insurance Co.
- CSAV Group Agencies (HK) Ltd.
- CTC Services
- Cyber Shipping Ltd.
- Floata Container Ltd.
- Goldbeam International Ltd.
- Generali Assicuarzion Generali S.P.A.
- Hanson Insurance Brokers Limited
- Harvest Era Ltd.
- Hoi Yuet Shipping Co., Ltd.
- Houlder Insurance Brokers Far East Ltd.
- Hung Fat Metal Co., Ltd.
- Hutchison International Port Holdings Ltd.
- International Surveyors & Adjusters Pte. Ltd.
- Jardine Lloyd Thompson Ltd.
- Korchina TNC Limited
- Nacora Insurance Brokers Ltd.
- NorAsia Container lines Ltd.
- North Insurance Management Limited (North of England)
- Orient Logistics Group Ltd.
- Prime Yachts Inc.

- QBE Hong Kong & Shanghai Insurance Ltd.
- Reimer & Partners
- Richards Hogg Lindley
- Royal & Sun Alliance Insurance Co., Ltd.
- Sagawa Express (HK) Co., Ltd.
- Seasia P & I Services PTE Ltd.
- Shan Dong Yantai International Marine Shipping Co.
- Shui On Building Materials Limited
- Steamship Mutual Management (Hong Kong) Ltd.
- Sun Mobility Insurance & Claims Services Ltd.
- Sureness Marine Services Ltd. Correspondent to The Britannia Steam Ship Insurance Association Ltd.
- The Ming An Insurance Co., (HK) Ltd.
- The Standard Steamship Owners' P & I Association Ltd.
- The West of England Ship Owners Insurance Services Ltd.
- Trans Wagon Int'l (HK) Co., Ltd.
- TT Club
- Tugu Insurance Co., Ltd.
- UK P & I Club
- Wenco Shipping (HK) Ltd.
- Willis Hong Kong Ltd.
- Yuen Fat Wharf & Godown Co., Ltd.

CONTACT DETAILS

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(Principal surveyor)

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Ronald So Mobile: (852) 9368 0446 (Hong Kong)

(Marine surveyor) (86) 137 2888 1272 (China)

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